



Get fresh ideas and learn new ways to improve your facilitation skills at **MAFN's Workshop Series**. The 10, three-hour sessions begin in September 2016. These workshops offer opportunities to **network with peers and experts** in the facilitation field while gaining valuable **continuing education and skills development**. To learn more about MAFN and its workshops visit [www.mafn.org](http://www.mafn.org).

Professional Development Workshop Series  
Mid-Atlantic Facilitator Network  
[www.mafn.org](http://www.mafn.org)

### [Reduce Meeting Time with Six Thinking Hats](#)

September 30: **Leslie Schrieber**. Six Thinking Hats is a problem solving tool and idea generator that uses a method called Parallel Thinking. Studies have shown that the Six Hats method can yield a five-fold increase in the quantity and quality of thinking and reduce meeting times by fifty percent. Come learn how to think differently and be more productive when tasked with making group decisions.

### [Leverage the Power of Story Telling](#)

October 28: **Bill Olson**. This hands-on program explores how to tell stories, how to get participants to tell stories, and how to use it to enhance participation and learning. Enhance your communication effectiveness while learning the principles of storytelling and metaphors and their impact on participation, attention & understanding. Learn new techniques that enhance engagement, collaboration and buy-in.

### [Generation Translation – Working Effectively Across Generations](#)

November 18: **Hile Rutledge**. Learn what defines each of the five generations and explore the unique perspectives each brings to the topics of technology, authority, communication, work ethics and professional development. Broaden your generational toolkit and discover ways to communicate with each generation, learn how generational awareness and sensitivity can improve operational effectiveness.

### [Not your Grandma's Webinar: Making Online Workshops Interactive!](#)

December 16: **Becky Roberts**. Participants will explore the opportunities and challenges posed when conducting workshops in an online environment, and develop strategies and techniques for planning and executing workshops that hold participants' attention and keep them actively involved. We will address how to design for engagement and how to engage participants throughout the life-cycle of a workshop.

### [Getting More from Pre-Facilitation Interviews](#)

January 27: **Tom Pickett**. This workshop focuses on better leveraging interviews prior to a facilitation engagement. We will explore the short and long-term intent and impact of interviews, study the types of questions that are effective and impactful vs. less so, and develop an understanding of how interviews can impact workshop design, improve client relationships, and uncover areas for possible follow-on work.

### [Mapping Visions of Change](#)

February 24: **Brian Tarallo**. Every change model includes sharing a clear vision. But how do you share a complex vision in a way that's clear and engaging? Participants will learn how to facilitate groups toward creating vision maps -- graphic representations of a shared vision. They will also learn and practice: mind mapping, clustering, and other techniques for engaging and gathering feedback from stakeholders.

### [Addressing and Embracing Conflict](#)

March 31: **Jane Connor**. Many seek to avoid or deflect conflict without addressing the fundamental underlying issues. Participants will learn to explore the unmet needs in conflict situations and develop skills to better illuminate misunderstandings and differing perceptions, facilitate mutual understanding, and enable the creation of solutions that address the needs and concerns of all.

### [Stakeholder Management Strategies to Overcome Resistance to Change](#)

April 28: **Linda Howard**. Choosing strategies to overcome resistance often depend on the how much is known about the change, its impacts, and the motivations of particular stakeholders. During this workshop, we will explore techniques to: 1) Recognize the signs of resistance, 2) Understand why people are resisting the change, and 3) Explore strategies to turn challengers into supporters of the change.

### [ToP Consensus Workshop Method: Getting Consensus from Diverse Stakeholder Groups](#)

May 19: **Elaine Dearing**. Refined by the Institute of Cultural Affairs over 50 years, this workshop process leads to consensus based group decisions that respect diverse perspectives, create joint resolve, and inspire individual and group action. The process 1) Engages all participants, 2) Organizes the group's ideas & decisions, 3) Reveals the consensus in large groups, & 4) Builds effective team partnerships.

### ["Process-Based Facilitation": An Overview of the 12 Principles](#)

June 23: **Wayne Vick, Cynthia Pace, Dawn Rhine, Charles D Markert**.

The 12 Principles of Facilitation are the heart of facilitation in action. Abiding by these principles makes the values of facilitation real. Participants will explore practices that demonstrate alignment between facilitator behavior and the Principles. Co-authors will engage the group in learning activities associated with each of the principles.

#### **About MAFN**

MAFN is a vibrant, inclusive, and growing community of successful facilitators who continuously teach and learn innovative practices and foster professionalism and credibility of our work with others throughout the region and beyond. MAFN provides opportunities for members to enhance their skills, expertise, and professionalism as facilitators; connect with, support, and learn from colleagues; expand business skills, connections, and opportunities to facilitate; and promotes the value of professional facilitation. For more information, visit [www.mafn.org](http://www.mafn.org).

Register today at  
[www.mafn.org](http://www.mafn.org)

Register for the whole series and save.

Deep discounts available for MAFN members who take advantage of the early bird registration for the **entire workshop series**. All sessions are held on **Fridays** at the GAO building (441 G St NW, Washington, DC) from **8:30 am to noon**.  
Metro: Judiciary Square, Red Line.